

Profile

Karin Schleines
Owner / Managing Director
Karin H. Schleines
Management Consulting
Business Consulting
Gaugasse 1
65203 Wiesbaden / Germany



Phone: +49-611- 580 79 881
Fax : +49-611- 580 79 882
E-mail: info@schleines.de
Web : www.schleines.de

Abitur, apprenticeship at a big savings bank, specialized business studies at the Business School of the Savings Banks and their Clearing Association (Sparkassenakademie Hessen-Thüringen – „Sparkassenbetriebswirtin“ / “economist”). Attendance at trainings regarding presentation, moderation, leadership skills, adult education.

Extensive experience as a banker in credit management and in credit counselling, especially in developing strategies to handle distressed exposures; project manager; head of group in credit department.

Giving trainings regarding banking structures and credit risk management.

Giving trainings regarding, business etiquette and global business networking

Since 2004: Independent management consultant, establishing and owning a consulting firm in Wiesbaden: Karin H. Schleines Management Consulting /Business-Consulting - Seminars

Karin H. Schleines Management Consulting / Business - Consulting - Seminars: Business Objectives:

I

Giving seminars and trainings in “business etiquette Europe and Germany”, business networking - how to establish contacts in business” and giving trainings for employees, being new in a finance department: “banking structures”, “banking basics”.

Giving Seminars and trainings for managers regarding trade fairs / exhibitions

Organizing Corporate Events, for example “After Work Business Talks”/ “Business Networking Breakfasts”

II

Management consultancy / Consultancy for small and medium –sized businesses and professionals

a) for example: rating-advisory; audits regarding managing debts, advisory/preparing formal meetings with banks

b) developing projects to optimize communication within the business /company and between the departments; business behaviour / business culture; corporate identity; business networking and talent-management

III

To provide services for the banking industry with focus on handling non performing loans, credit investigation; to develop projects to optimize working methods and sequences of operations regarding credit risks

IV

Business-Matching / Business Connection Service: Giving advice regarding preparing a presence at a trade fair / exhibition; arrangement of business-meetings (for example with companies, chambers, associations) also for delegations

V Publishing articles in various magazines and online -news

Profile

Further Activities

- Lectureship at an University of Cooperative Education (Business Economy / Banking)
- Lectureship at an University for Marketing and Communication

- Member of a consultant network at KfW Mittelstandsbank

- Publishing articles in magazines (for example "Kredit und Rating Praxis", "Versicherungsmagazin", "working@office")

- Moderator / Presenter of a forum " business etiquette / business culture" within an online networking platform

- Experiences in presenting an association at an exposition

- December 2007: Guest Speaker at the 7th World SME in Hong Kong: Aspects of doing business in Europe, especially in Germany

Honorary Posts:

- Board member of JCI (Junior Chamber International in the Federal State of Hessen 2007 (responsible officer for education and economy)

- Member of JCI (Junior Chamber International) Wiesbaden

- Country Delegate Ireland in an employer's association in Germany (VdU) 2007

- Coach within a big school project of the German Business Institute, Cologne, that gives pupils the possibility to found a company and to learn more about economy 2006/2007 and 2007/2008